European
Healthcare
Investor
Association

Delivering for Investors in Healthcare

September 2026

European Healthcare Investor Association

European Healthcare Investor Association

AT A GLANCE

The European Healthcare Investor Association is the largest association of private capital providers investing in healthcare companies in Europe

Our aim is to provide networking and knowledge opportunities to our members, deliver sector focused market data and analysis, and promote a better understanding of investors’ contribution to the healthcare economy

74
Members

€600bn+
AUM *Source: Preqin*

500+
Current healthcare portfolio companies

European Healthcare Investor Association

SECTOR FOCUS

Healthcare Services

Healthcare

- Hospitals and Clinics
- Mental Health
- Dental
- Fertility
- Clinical Labs
- Diagnostics
- Staffing
- Primary Care
- Pharmacy
- Insurance
- Cosmetic & Aesthetics
- Consumer Healthcare
- Distribution
- Digital Health/Healthtech
- Funeral Services

Social Care & Education

Social Care
- Care Homes
- Homecare
- Complex Behavioural Care
- Supported Living
- Retirement Housing

Education
- Fostering
- SEN Schools
- Children’s Residential Services
- Nurseries

Life Sciences & Pharma

Life Sciences

IVD
- Reagents
- Tools

Medtech
- Diagnostics
- Medical Devices and Implants
- Hospital Equipment
- Healthcare IT

Pharma

Manufacturing
- Generics
- Specialty Pharma
- OTC

Services
- CRO/CMO/CDMO
- Bioinformatics
- Medical Communications

Veterinary

- Veterinary Clinics
- Animal Health

European Healthcare Investor Association

At A Glance

Members and Partners

Membership Benefits

Membership Requirements

Appendix

European Healthcare Investor Association

INVESTOR MEMBERS

Funds range in size from €150m - €23bn with a focus on healthcare investing.

They include private equity, infrastructure and sovereign funds, foundations and family office investors

CONFIDENTIAL
APPOSITE CAPITAL LLP
astorg.
Bridgepoint
capiton
charterhouse

CIVITAS INVESTMENT MANAGEMENT
CVC
eci building successful businesses
EURAZEO
Five Arrows

GHO CAPITAL
GBL
Gilde HEALTHCARE
Gimv
goodgrower
H.I.G. EUROPE

IK Partners
CONFIDENTIAL
INVISION
JACOBS CAPITAL
KEENSIGHT CAPITAL
LETTERONE Health

Livingbridge
MTIP
NORDIC CAPITAL
Nordstjernan
novo holdings
PAI PARTNERS

Riverside.
SUMMIT PARTNERS
Triton
Verlinvest
VITRUVIAN PARTNERS
WATER STREET

European Healthcare Investor Association

STRATEGIC PARTNERS & COLLABORATORS

We are supported by leading advisors in strategy consulting, law, real estate, investment banking, political & regulatory, insurance, executive recruitment and accounting.

Our partners are a key source of market insights for members and co-host many of our events.

Strategy Consulting

LEK

Investment Banking

J.P. Morgan

Legal

McDermott Will & Schulte

Regulatory Consulting

MARWOOD GROUP

Executive Search

Compass Carter Osborne

Accounting

RSM EBNER STOLZ

Specialist Funding

Virgin MONEY

Event Partner

LEVEL 20

Official Journal

investors in healthcare

ASSOCIATE MEMBERS

We also work with other corporate entities that are neither Investor Members or Strategic Partners.

These include LPs and advisors who are not strategic partners.

Bevan Brittan

CMS law·tax·future

DC advisory

eg technology

Latham & Watkins LLP

Houlihan Lokey

Linklaters

Rothschild & Co

Portolano Cavallo

sermo

European Healthcare Investor Association

SUMMARY OF MEMBER BENEFITS

Events & Networking

- Invitations to **exclusive dinners, breakfast seminars, networking drinks** including:
  - *Investors in Healthcare Gala Dinner in London (during Jefferies)*
  - *Autumn Networking Drinks in London*
  - *Women in Healthcare Investing networking events*
  - *Investors in Healthcare drinks in San Francisco (during JP Morgan)*
  - *Healthcare Investing in Germany Networking Dinner in Dusseldorf (during Medica)*
  - *European Healthcare & Life Sciences Investor Symposium in Frankfurt, Paris and London*
- Discounts to **industry events** including:
  - *Complimentary tickets* to Investors in Healthcare Private Capital Conference London (value £795 per ticket) * investor members only*
  - *Complimentary tickets* to Investors in Healthcare Real Assets Conference London (value £495 per ticket) * investor members only*
  - *Complimentary tickets* to McDermott's HPE Europe Conference London (value £795 per ticket) * investor members only*
  - *Discount to SuperReturn International (£1,200 per ticket)*
  - *Discount to SuperReturn Europe (£1,200 per ticket)*
  - *Discount to CPHI*
  - *Discount LSX World Congress London*
  - *Discount to Abu Dhabi Global Health Week*
- Opportunity to **partner** with EHIA on events with marketing support provided

Content & Community

- Access to exclusive Member-only Webinars and On-Demand content including:
  - *Healthcare Investing Insights with L.E.K. Consulting*
  - *Meet Your Members*
  - *Legal Insight with McDermott Will & Schulte*
- Monthly newsletter containing:
  - *Member-only content*
  - *Industry event calendar*
  - *Latest transactions, with advisors and valuations*
  - *Sector appointments*
- Complimentary Enterprise subscription to **Investors in Healthcare**, providing sector focussed news, data and analysis (value £1,495 p.a.)
- Industry engagement, sector news through web site, newsletters and LinkedIn: 20,000+ followers
- Promotion of your brand and investment activities to the EHIA community
- Membership includes access for an extensive number of team members per organisation (discretionary)
- Complimentary individual membership is also available to the CEOs of Investor members' portfolio companies

European Healthcare Investor Association

Value of membership benefits

Investors in Healthcare Gala Dinner	£155
Complimentary tickets to MWE's HPE Europe Conference*	£795
Complimentary tickets to Investors in Healthcare Private Capital Conference London	£795
Complimentary tickets to Investors in Healthcare Real Assets Conference London	£495
Discount to SuperReturn International	£1,200
Discount to SuperReturn Europe	£1,200
Discount to LSX Global Summit London	£509
Discount to LSX Nordic Congress Copenhagen	£240
Discount to LSX Investival Showcase London	£425
Discount to CPHI	£100
Complimentary subscription to Investors in Healthcare	£295
Discounts are available to unlimited number of team members	£

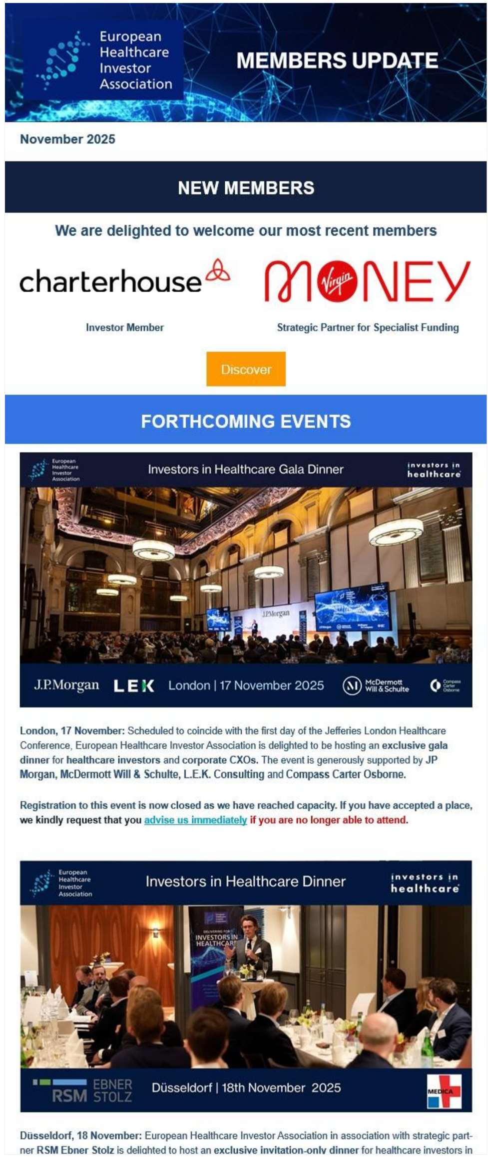
* Available to Investor members

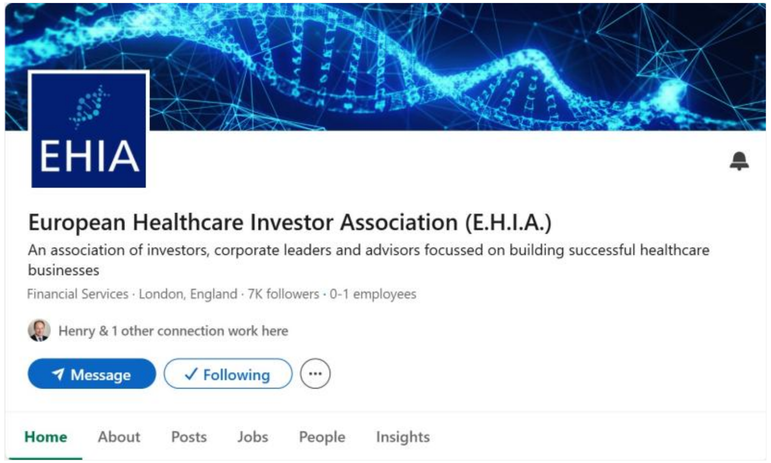
Total value of benefits per person: £6,000+

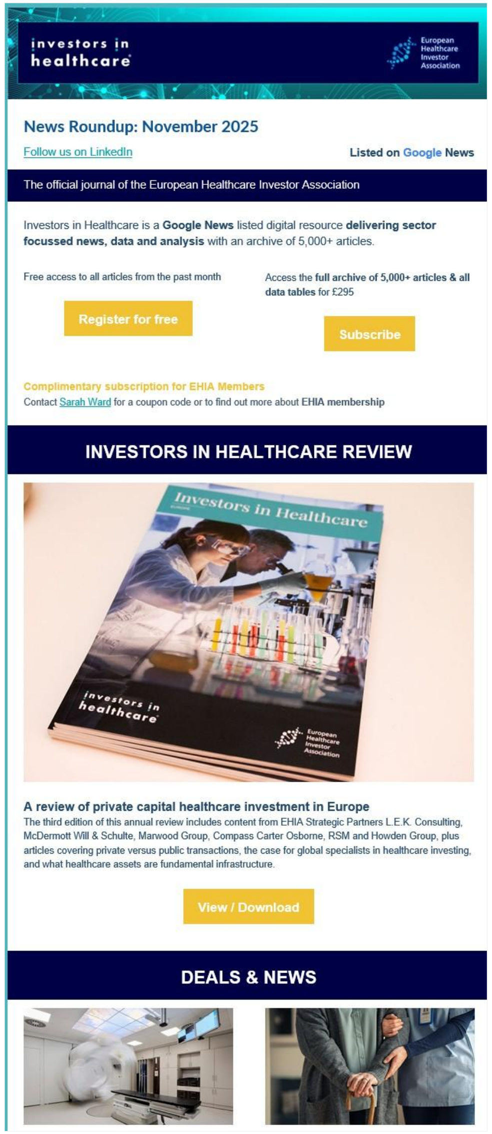
COMMUNICATING WITH OUR MEMBERS

European Healthcare Investor Association

- Twice monthly newsletter
- Members-only content
- Industry events with members discounts
- Latest transactions, with advisors and valuations
- Sector appointments
- LinkedIn: 20,000+ followers
- Website







INVESTORS IN HEALTHCARE

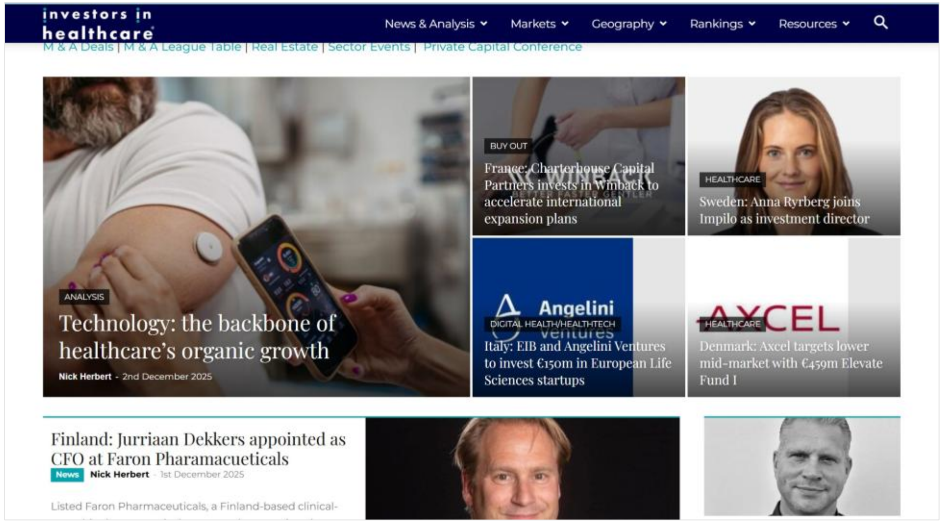
Complimentary subscription

Healthcare investing focussed news, data and analysis

Listed on Google News

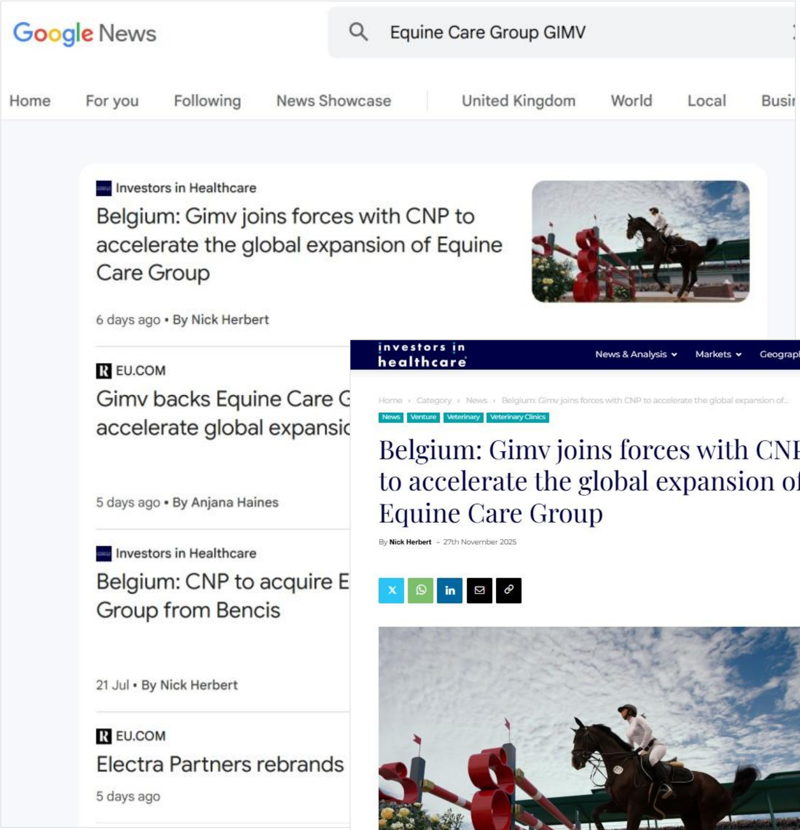
5,000+ articles searchable by geography, market and subject

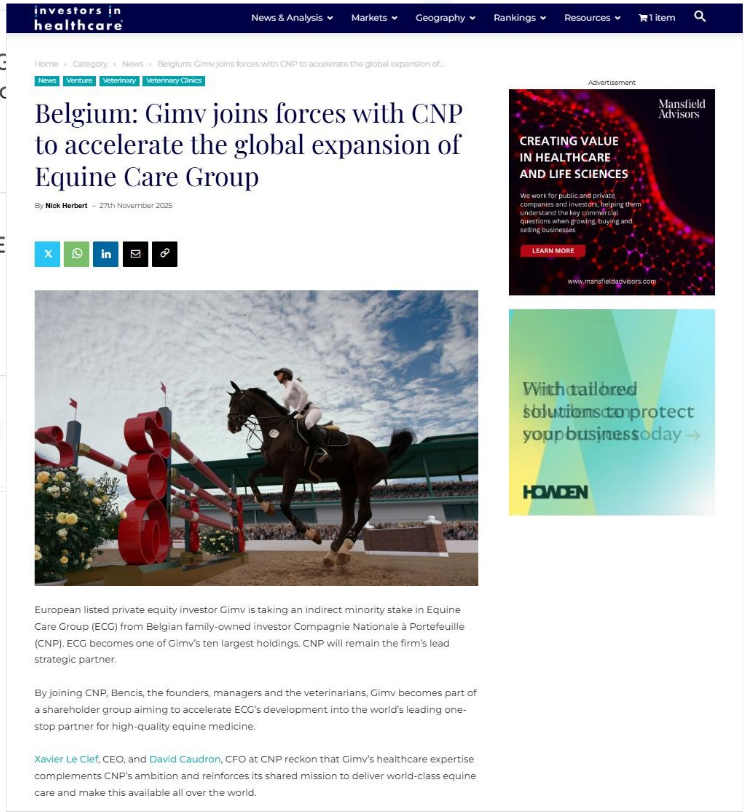
Data tables covering M&A, Equity and Real Estate



Selected recent M&A deals

Date	Asset	Country	Est EV ($m)	Article link	Buyer
12/09/2025	Zentiva	Czechia	4800	View article	GTCR
10/09/2025	DGr Pharma	Netherlands	N/D	View article	Keensight Capital
09/09/2025	Groupe Laboratoire Rivadis	France	N/D	View article	Archimed
08/09/2025	Luz Saúde	Portugal	1100	View article	Macquarie Asset Management, Maquarie European
08/09/2025	Alphial	Italy	N/D	View article	PAI Partners
04/09/2025	Atlantic Research Group (ARG)	UK	N/D	View article	Kester Capital
04/09/2025	A.forall retail & hospitality division	Belgium	N/D	View article	Abacus Medicine
02/09/2025	PK Benelux	Netherlands	N/D	View article	Avista Healthcare Partners
01/09/2025	STADA Arzneimittel	Germany	10000	View article	CapVest Partners
29/08/2025	Oudshoorn Chirurgische Techniek	Netherlands	N/D	View article	Asker Healthcare Group
28/08/2025	Novicare	Netherlands	N/D	View article	Gimv
27/08/2025	Ortivity	Germany	232	View article	Unigestion



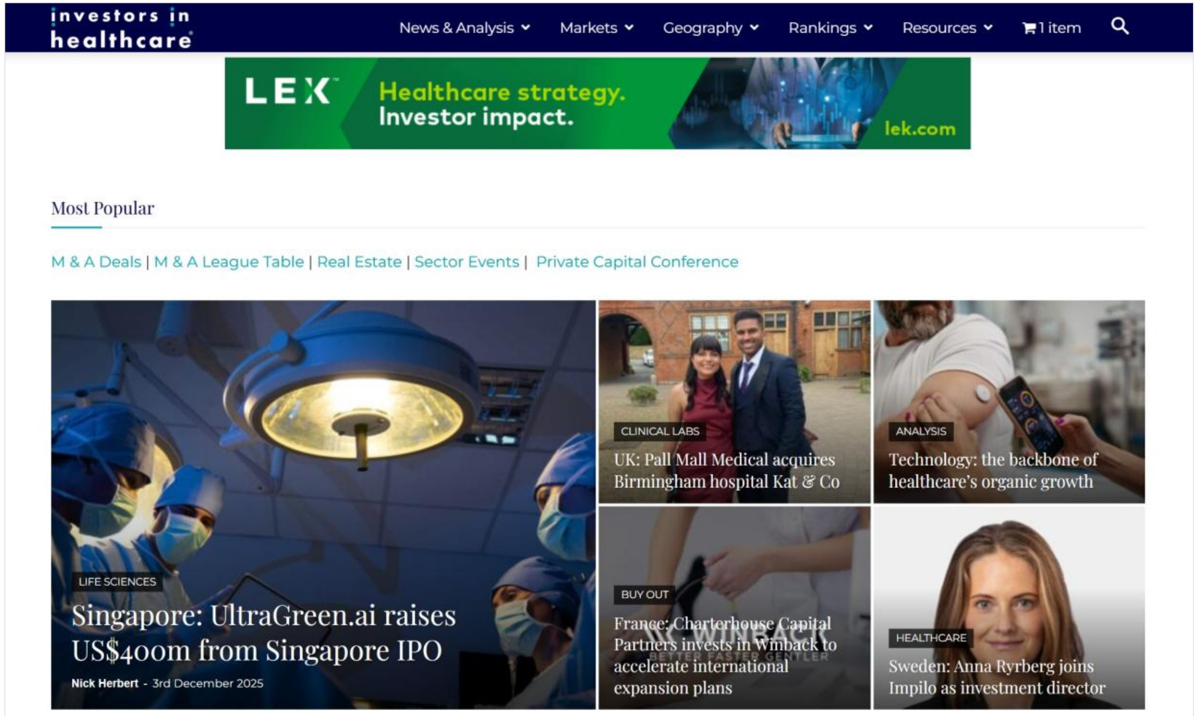


INVESTORS IN HEALTHCARE

European Healthcare Investor Association

investors in healthcare®

Strategic Partners benefit from complimentary banner advertising on Investors in Healthcare, a Google news listed site generating 170,000 annual visitors focused on healthcare and life science investing.



PRIVATE CAPITAL REVIEW

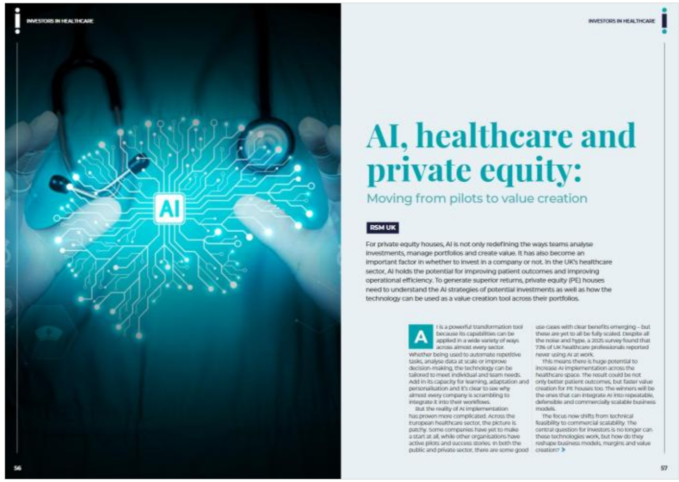
European Healthcare Investor Association

This annual review includes editorial content from EHIA Strategic Partners, plus articles covering private versus public transactions, the case for global specialists in healthcare investing, and what healthcare assets are fundamental infrastructure.

European Healthcare Investor Association

PRIVATE CAPITAL REVIEW

Our Strategic Partners are invited to contribute an editorial article to the annual Private Capital Review, and a complimentary full-page advert.



European Healthcare Investor Association

LIVE EVENTS & WEBINARS

Invitations to healthcare breakfasts & dinners, report launches and networking drinks receptions

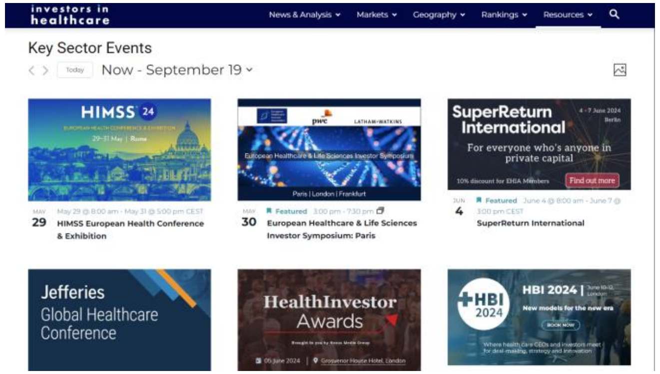
Complimentary tickets to Private Capital Conference and Real Assets Conference

Investing in Healthcare Insights with L.E.K. Consulting

“Meet your Member” webinars with portfolio company CEO presentations and Q&A including with the lead investor from the fund

In the Diary: calendar of third-party healthcare events

Discounts on partnered events globally including SuperReturn, HPE Europe. CPHI



European Healthcare Investor Association

INVESTORS IN HEALTHCARE CONFERENCES

Complimentary tickets for investor members tour annual Private Capital Conference (June) and Real Assets Conference (February)

European Healthcare Investor Association

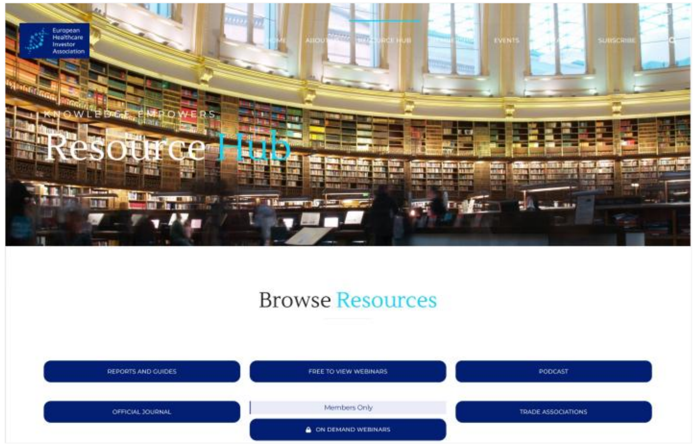
RESOURCE & MEMBER HUBS

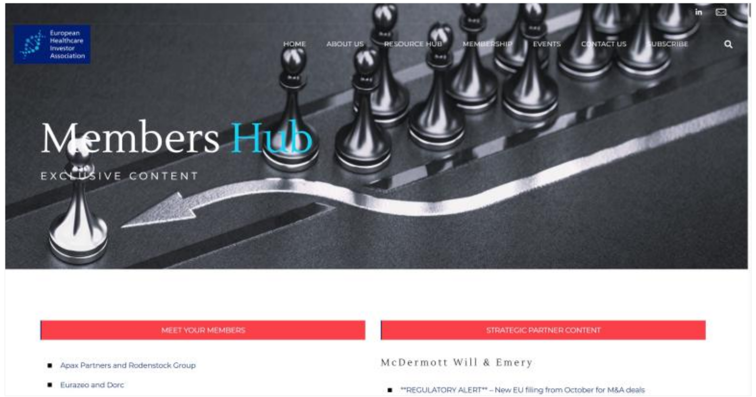
The latest research, reports and sector guides from our Strategic Partners

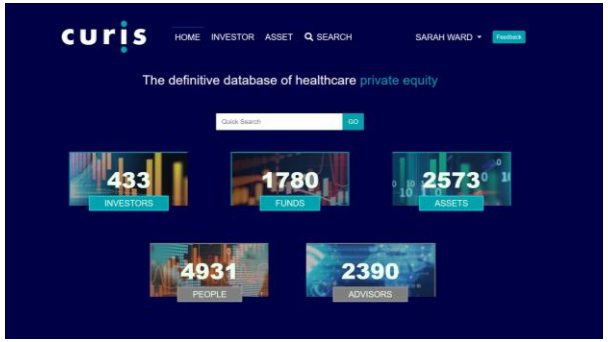
Sector focused market data and analysis

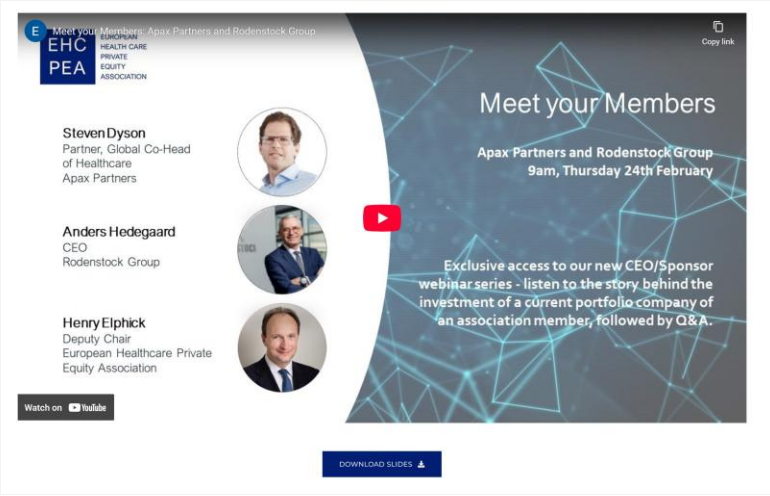
On Demand webinars

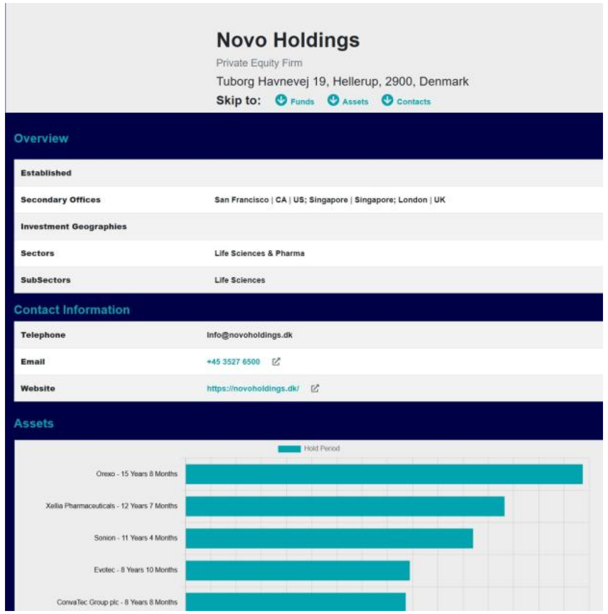
Curis: Proprietary portfolio & deal database











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Member type	Requirements	Price per annum
1. Investor Member	Investment funds active in healthcare comprising private equity, infrastructure, sovereign funds, foundations, real estate investors and family offices that meet the following criteria: • More than €200m AUM • Two or more current or former healthcare portfolio companies or assets • Two or more nominated healthcare-focused investment professionals	£3,995
2. Associate Member	There are two tiers of Associate Membership available. One is for Corporate entities within the healthcare sector; the other is for Advisors active in the healthcare sector that are not Strategic Partners.	Corporate: £4,250 Advisory: £4,950
3. Strategic Partner	Advisors active in the healthcare sector who support the Association with content and events.	£6,500
4.Individual Member	Individual membership is specifically reserved for current or former CEOs, Chairs, or Non-Executive Directors of portfolio companies of investors who satisfy the membership criteria (see above). This is designed to facilitate interactions between investors and leading executives within the sector. Applicants must hold or have held a C-suite position in a portfolio company of an investor who meets our membership criteria. It is not a requirement for the investor to be a member of EHIA, although they may be.	£575

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KEY PEOPLE

Alan McKay
Chairman

Alan is an Executive Partner and co-founder of GHO Capital and has been a private equity investor for 30 years in roles including Senior Partner and Global Head of Healthcare at the private equity firm 3i Group plc. Alan has been Managing Partner, CEO, and Chairman of the Investment Committee, of Hermes GPE, an active co-investor in private equity backed healthcare. Alan holds a Bachelor’s degree in Law, an MSc in Enterprise and is a graduate of the Advanced Management Programme at INSEAD. He was Chair of the BVCA for 2016 – 2017 and has chaired its Responsible Investment Advisory Board. Global Healthcare Opportunities, or GHO Capital, was founded in 2014 as a specialist healthcare investment adviser based in London. The firm was built from a shared experience and long-standing history of creating and backing businesses, accelerating growth, delivering value and championing success in the sector through prior roles with healthcare industry leader Quintiles, 3i Group, J.P. Morgan and TPG.

Henry Elphick
Deputy Chair

Henry is Chair of Mansfield Advisors LLP, a leading strategy consultancy specialising in health and care provision, life sciences, and medtech focussing on commercial due diligence and corporate strategy projects with broad clinical, consulting, and international experience. He is also a Senior Consultant to the global financial services group Macquarie, Non-Executive Chairman of Compass Holding Group, and Deputy Chair of the European Healthcare Investor Association. Previously, Henry was CEO of LaingBuisson for 5 years and had a 20-year career advising healthcare companies as an investment banker with Jefferies, UBS and Rothschild having qualified as a solicitor with Linklaters. He is also a trustee of the charity Turn2Us, an advisor to the International Longevity Centre think tank and formerly the Chairman for eight years of care home provider Elizabeth Finn Homes. He has an MA in Law from the University of Oxford.

Sarah Ward
Executive Director

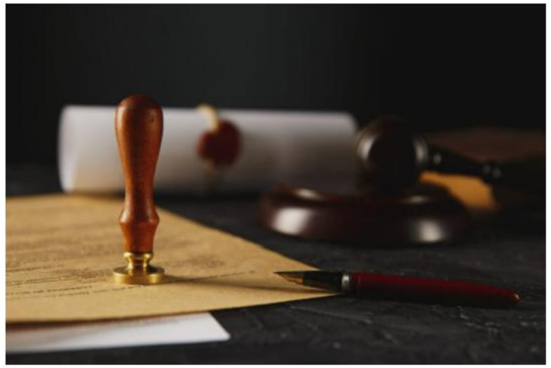
Sarah leads the strategic direction and day-to-day operational management of EHIA, working in close collaboration with members and partners to deliver on the organisation’s mission - enhancing networking, advancing digital innovation, and developing new data tools to support private equity investment in healthcare. In recognition of her impact, Sarah was honoured with inclusion on the 'Women in Trade Associations 2025 Power List' in March 2025. She also oversees the strategic vision of Investors in Healthcare, the official journal of EHIA. Sarah is regularly invited to serve as a judge for the PPA Awards, which celebrate excellence across the independent publishing sector. Previously, Sarah held the role of Commercial Director at LaingBuisson, bringing extensive expertise in business development, marketing strategy, digital platform innovation, data-driven tools, and event leadership.

European Healthcare Investor Association

OUR GOVERNANCE

EHIA is a not-for-profit organisation answerable to its members in the annual general meeting. Our members are investors, current and former board members and corporate leaders of portfolio companies and advisors to the healthcare private equity community.

Articles of Association



VIEW

Certificate of incorporation

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European Healthcare Investor Association

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